



PRSA Restrue.

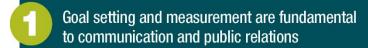






The Barcelona Principles are the

framework for effective public relations and communication measurement.



- Identify who, what, how much, and by when.
- Be holistic, integrated and aligned across all PESO channels.



Measurement and evaluation require both qualitative and quantitative methods

Qual helps explain Quant

Measuring communication outcomes is recommended versus only measuring outputs

AVEs are not the value of communication



Corporate Reputation Comprehension OUTCOMES **Investment Brand Equity Public Decisions Policy Behavior Employee Engagement** Other shifts in stakeholders **Awareness** Advocacy Attitude related to **Donations** purchase

Social media can and should be measured consistently with other media channels

















The effect on organizational performance can and should be measured where possible

Provide reliable input into integrated marketing and communication models, including through advanced econometrics and advanced survey analysis.



Profitability

Ruth Pestana, Director



Customer Retention



Revenue



Market Share



Brand Equity

Measurement and evaluation should be transparent, consistent and valid

INTEGRITY
ETHICAL CONTEXT
REPLICABLE

Have a question? Reach out to us!



